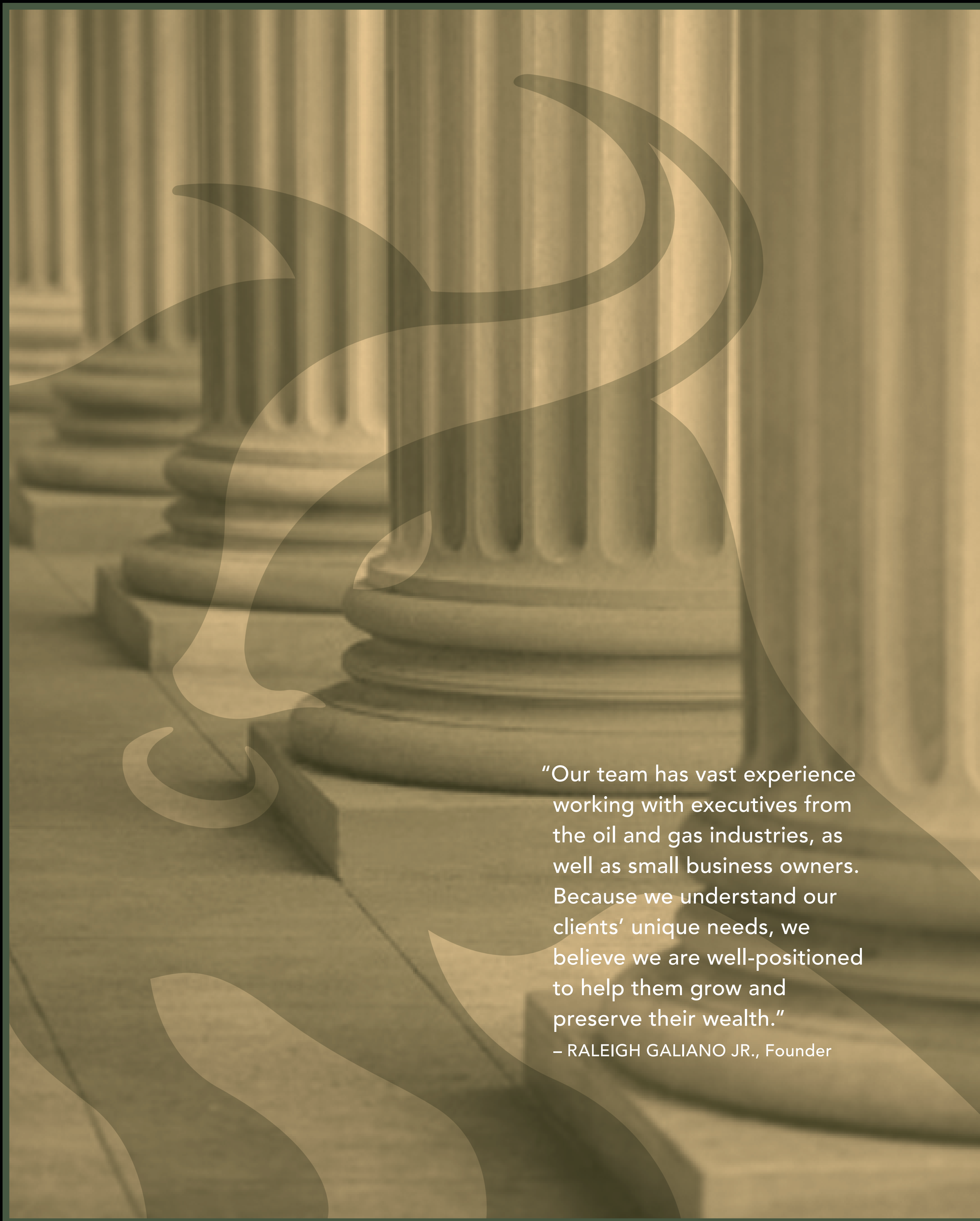
# GALIANO
WEALTH MANAGEMENT GROUP

A Focused,
Committed Approach
to Your Financial
Well-Being



"Our team has vast experience working with executives from the oil and gas industries, as well as small business owners. Because we understand our clients' unique needs, we believe we are well-positioned to help them grow and preserve their wealth."

– RALEIGH GALIANO JR., Founder

## Traditional Values. Innovative Strategies.

WITH OUR APPROACH TO MANAGING YOUR WEALTH, YOUR BEST INTERESTS ALWAYS COME AHEAD OF OUR OWN. TO ACCOMPLISH THIS, WE ADDRESS YOUR QUESTIONS AND CONCERNS PROMPTLY AND HONESTLY. APPLYING OUR COLLECTIVE KNOWLEDGE, AND BREADTH AND DEPTH OF RESOURCES, WE ASSIST YOU IN FINDING APPROPRIATE STRATEGIES FOR YOUR CIRCUMSTANCES, AND HELP YOU ESTABLISH YOUR LEGACY FOR FUTURE GENERATIONS.

OUR CLIENTS APPRECIATE OUR PERSONAL SERVICE, PROFESSIONALISM, AND OUR COMMITMENT TO BUILDING LONGSTANDING RELATIONSHIPS BASED ON TRUST. WE WOULD BE HONORED TO OFFER YOU THAT SAME LEVEL OF CARE AND ATTENTION.

## Proactive, Client-Focused Process

Galiano Wealth Management Group was established to serve the financial needs of hard-working, values-based small business owners and gas and oil executives in Louisiana. We have built a reputation for carefully guiding our clients toward financial independence using a proactive, client-focused process. Count on us to help you define your objectives and develop a plan that closely aligns with your near- and long-term goals.

## Discovery

We meet to gain an understanding of you, your risk tolerance and the goals for you and your loved ones, so we can then begin establishing a strategy specifically for your needs.

## Analysis and Presentation

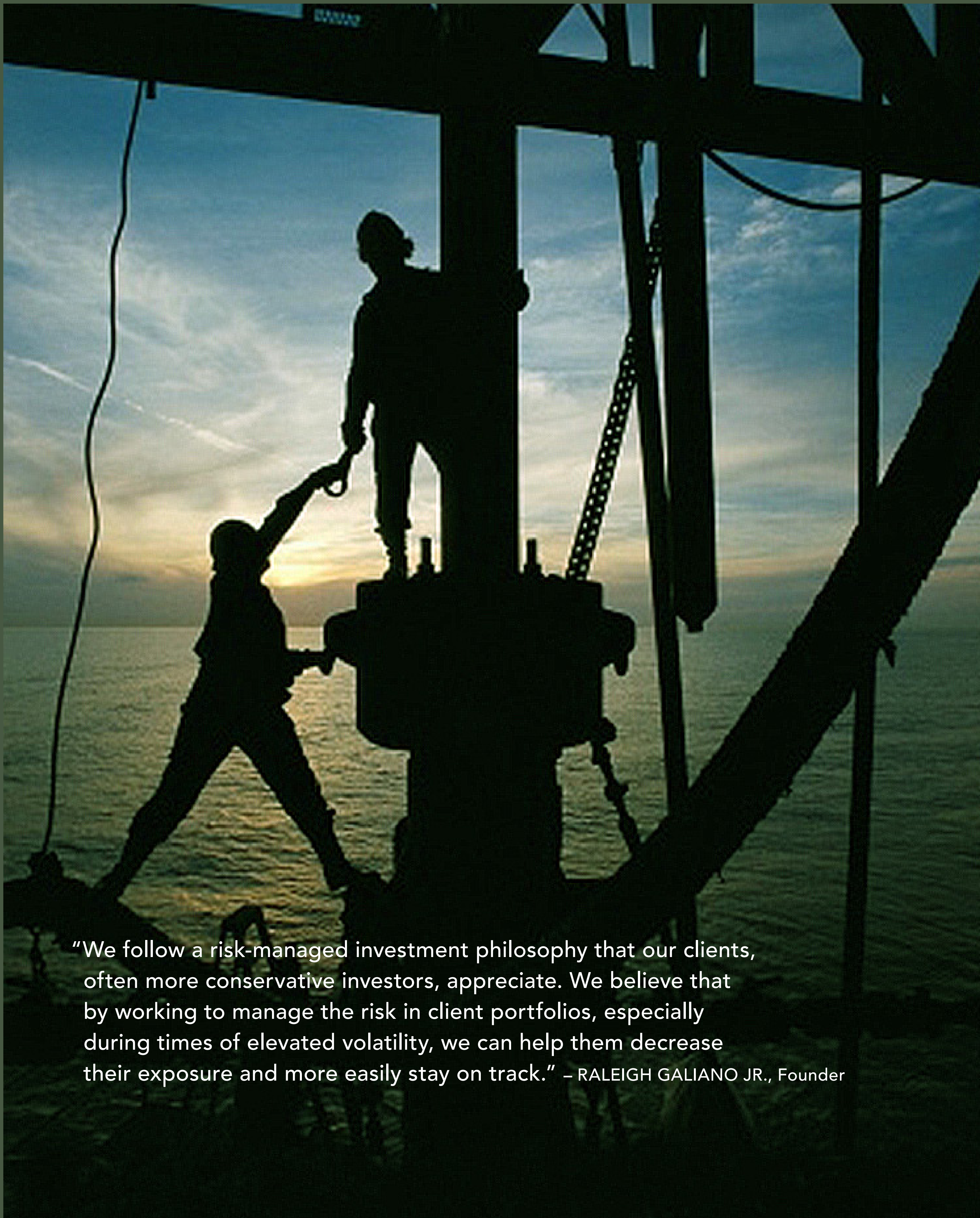
Taking into account your current needs and future goals, we analyze your financial status, evaluate the numerous options available and offer strategies we believe are most appropriately suited to help you keep your vision for the future in focus.

## Implementation

The plan you agree upon is put into action, with a schedule to manage and track every detail of the plan's progress. Throughout our partnership together, we observe your plan's performance, maintain consistent contact with you, and make adjustments, as needed, when the markets fluctuate or your personal situation changes.

We work hard to help ensure you…

*gain confidence in your financial future*
*are positioned to retire on your terms*
*can pass on a lasting legacy to future generations*


"We follow a risk-managed investment philosophy that our clients, often more conservative investors, appreciate. We believe that by working to manage the risk in client portfolios, especially during times of elevated volatility, we can help them decrease their exposure and more easily stay on track." – RALEIGH GALIANO JR., Founder

## Benefits of Working with Our Firm

Becoming a client of Galiano Wealth Management Group has its advantages. We are supported by the resources of LPL Financial, the nation's largest independent broker/dealer.* This relationship provides us with unbiased research and a comprehensive array of tools, resources and technology. Because LPL Financial has no proprietary products to sell, we have the freedom to offer you objective financial guidance and investment recommendations.

We pride ourselves on our independence, which allows us to serve you with integrity and the highest degree of ethics. To that end, we offer a wide range of strategies with no corporate agendas or conflicts of interest, and collaborate as a team to create fully customized, risk-managed investment, retirement and multigenerational plans.

## Services and Strategies Aligned with Your Needs

We have the resources to help you plan for your needs and the needs of your loved ones, and we will work in harmony with you to implement fully customized services and strategies.

We offer:

- Personal wealth management
- Investment management
- Retirement planning
- Retirement income strategies
- Risk management
- Education planning for children and grandchildren
- Tax strategies
- Estate planning
- Multigenerational wealth preservation and management

* As reported by *Financial Planning* magazine, June 1996–2012, based on total revenue.

WE WELCOME THE OPPORTUNITY TO EARN YOUR TRUST THROUGH OUR FOCUSED, COMMITTED APPROACH TO YOUR FINANCIAL WELL-BEING. PLEASE CALL US AT 985.325.6500 TO LEARN MORE ABOUT OUR FIRM AND TO SCHEDULE A NO-OBLIGATION CONSULTATION.

GALIANO
WEALTH MANAGEMENT GROUP

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